

Quan Consulting



INVOICE

Date: July 1, 2017

Client: San Dieguito Union High School District
710 Encinitas Blvd.
Encinitas, CA 92024
Contact: Mike Grove, Associate Superintendent

Services

Rendered: Provided consulting services to the District by completing the following:
Facilitated 5/17/17 meeting of foundation executive directors regarding response strategy to U-T articles regarding TPHS baseball program and pay to play issue, ongoing challenges and opportunities with outside rentals of school site facilities, parent leadership development for the foundations, and athletics challenges (3 hours); met with and provided counsel to three foundation executive directors on response strategy and reviewed various drafts of responses to U-T articles (2 hours); facilitated 5/30/17 meeting middle school PTSA leadership (current and next year's) at EWMS regarding need for transition workshop for parents from elementary to middle school regarding parent involvement, use and abuse of technology, drug use and abuse, parent leadership development strategies, and management of parent queries of campus issues (2 ½ hours); facilitated 6/14/17 meeting of current and next year's middle school parent leaders to plan program for transition workshop for parents from elementary to middle school at EWMS and prepared written summary of meeting for parent leaders and principals (2 ½ hours).

Total Hours: 10 hours

Total Due: \$1,300.00 (10 hours x \$130/hour)

PLEASE MAKE PAYABLE TO "QUAN CONSULTING/PHYLLIS QUAN" AT ADDRESS SHOWN ABOVE. THANK YOU FOR THE OPPORTUNITY TO WORK WITH YOU!

From: Phyllis Quan
To: "Dill, Eric"
Subject: RE: FW: Beautiful memories
Date: Tuesday, May 09, 2017 4:58:49 PM

Sweetie—I will take these monkeys over yours!!!!

From: Dill, Eric [mailto:eric.dill@sduhsd.net]
Sent: Tuesday, May 09, 2017 4:55 PM
To: Phyllis Quan
Subject: Re: FW: Beautiful memories

Great photos, Phyllis--and here I thought I was the only one who was surrounded by monkeys.

Regards,

Eric R. Dill
Superintendent
San Dieguito UHSD

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On Tue, May 9, 2017 at 2:48 PM, Phyllis Quan [REDACTED] wrote:
Eric, Mike and Mark--I think you need some sunshine in your day! These are photos taken at animal sanctuary in Roatan, Honduras, our first port stop. The sloth was my favorite critter. Phyllis

-----Original Message-----

From: Mark Napolitano [mailto:[REDACTED]]
Sent: Tuesday, May 09, 2017 1:17 PM
To: Phyllis Quan
Subject: Beautiful memories

Hi Phyllis, it was such a pleasure getting to know you and your family.

Here are the photos. I hope to see you again real soon.

Sending love from my family to you and yours xxx

From: Nicole Baril
To: Kandice Kelleher; Holly Coughlin
Subject: Fwd: Invitation: Foundation Staff HAPPY HOUR! @ Mon May 22, 2017 6pm - 8pm (nicole.baril@sduhsd.net)
Date: Thursday, May 11, 2017 12:13:30 PM
Attachments: [mime-attachment.ics](#)
[Untitled attachment 05511.htm](#)
[invite.ics](#)
[Untitled attachment 05514.htm](#)

More Monday night drinks. Going UP on a Monday!

-nicole

Begin forwarded message:

From: Joanne Couvrette <joanne.couvrette@sduhsd.net>
Date: May 11, 2017 at 12:08:31 PM PDT
To: nicole.baril@sduhsd.net, gina.mahmood@sduhsd.net,
lcfoundation@sduhsd.net, leslie.saldana@sduhsd.net, phyllisq@san.rr.com,
lorenda.ballard@sduhsd.net
Subject: Invitation: Foundation Staff HAPPY HOUR! @ Mon May 22, 2017
6pm - 8pm (nicole.baril@sduhsd.net)
Reply-To: Joanne Couvrette <joanne.couvrette@sduhsd.net>

Foundation Staff HAPPY HOUR!

[more details »](#)

Let's all meet and get to know each other and share our experiences over appetizers and drinks at my house! Please forward to your staff (I don't have all contact info!)

When Mon May 22, 2017 6pm – 8pm Pacific Time

Where Joanne Couvrette's house

Video call https://plus.google.com/hangouts/_/sduhsd.net/foundation

Calendar nicole.baril@sduhsd.net

Who

- Joanne Couvrette - organizer
- gina.mahmood@sduhsd.net
- lcfoundation@sduhsd.net
- leslie.saldana@sduhsd.net
- phyllisq@san.rr.com
- nicole.baril@sduhsd.net
- lorenda.ballard@sduhsd.net

Going? **Yes** - **Maybe** - **No** [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account nicole.baril@sduhsd.net because you are subscribed for invitations on calendar nicole.baril@sduhsd.net.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Baril, Nicole
To: [Andy Singer](#); [Annie Johnson](#); [Carrie Butler](#); [Daphna Stewart](#); [Doreen Hom](#); [Germana Sanna](#); [Gillian Vapnek](#); [Kandice Kelleher](#); [Kathleen Haley](#); [Kathleen Schreiber](#); [Kristen Walton](#); [Michelle Seda](#); [Minnie DeVico](#); [Rebecca Klein](#); [Roy Koo](#); [Sharon Leib](#); [Shelley Stevenson \(GeoXinc\)](#); [Susie Mikolajewski](#); [Suzanne Lopez-Calleja](#); [Zac Scornavacco](#)
Cc: [Holly Coughlin](#)
Subject: Fwd: School district data
Date: Wednesday, May 17, 2017 3:24:04 PM

All - I wanted to share this information with you. This is one of the most misunderstood components in our district. There are 6 high school districts in San Diego. Of the 6 we get the lowest per pupil dollars by the state. We are at \$9,108 vs. Fallbrook (highest minus Julian) at \$12,355. (I didn't include Julian because they have a strange situation which makes their numbers incomparable). So if you look at 2600 students at TPHS alone, we get \$8.44M less. That's why other districts don't need to fundraise like we do. Things like sports are funded.

Just for reflection based on the current optics in the media.

Nicole

----- Forwarded message -----

From: **Couvrette, Joanne** <joanne.couvrette@sduhsd.net>

Date: Wed, May 17, 2017 at 3:07 PM

Subject: Re: School district data

To: "Baril, Nicole" <nicole.baril@sduhsd.net>, LC Foundation <lcfoundation@sduhsd.net>, "Foundation, sdafoundation" <sdafoundation@sduhsd.net>, Phyllis Quan <phyllisq@san.rr.com>

Here are all the high school districts in California....we are 5th from the bottom out of over 60....

Here is a link to the data....I did a sort by San Diego County and High School District, you can do whatever sort you like.

The most recent data is from 2014-15.

<http://www.ed-data.org/ShareData/Html/16365>

--

Nicole Baril
Executive Director

Torrey Pines High School Foundation
3710 Del Mar Heights Road
San Diego, CA 92130
(858) 755-0125 ext 2024
www.torreypinesfoundation.org

From: [Nicole Baril](#)
To: phyllisg@san.rr.com; [sdafoundation Foundation](#); joanne.couvrette@sduhsd.net; lcfoundation@sduhsd.net
Subject: Fwd: Google Alert - torrey pines high school baseball
Date: Thursday, May 18, 2017 5:24:29 PM

I'm glad they didn't use my name when calling my response flip.

This was written by the San Diego UT Editorial Board.

-nicole

Begin forwarded message:

----- Forwarded message -----

From: Google Alerts <googlealerts-noreply@google.com>
Date: Thu, May 18, 2017 at 5:03 PM
Subject: Google Alert - torrey pines high school baseball
To: rexdelmar@gmail.com



torrey pines high school baseball

Daily update · May 19, 2017

NEWS

School officials, take note: Don't pressure families like this

The San Diego Union-Tribune

Fans watch a game against visiting La Costa Canyon High at the **Torrey Pines High School baseball** stadium earlier this month. (Charlie Neuman ...



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From: Grove, Michael
To: Eric Dill
Subject: Fwd: FW: Edited letter and the data sheet the district gave us
Date: Monday, May 22, 2017 2:51:53 PM

FYI - draft of a letter that Foundations are interested in using to combat some of what they see as misinformation in recent press coverage. I asked Phyllis to share with us before using.

Michael Grove, Ed.D.
Associate Superintendent of Educational Services
San Dieguito Union High School District
michael.grove@sduhsd.net
760-753-6491 x5569

----- Forwarded message -----

From: **Phyllis Quan** <phyllisq@san.rr.com>
Date: Mon, May 22, 2017 at 2:12 PM
Subject: FW: Edited letter and the data sheet the district gave us
To: "Grove, Michael" <michael.grove@sduhsd.net>

Mike – running it by you!

From: Couvrette, Joanne [<mailto:joanne.couvrette@sduhsd.net>]
Sent: Monday, May 22, 2017 12:45 PM
To: Phyllis Quan; Carolyn Cohen; Kristy Lalotis; Jo Barsa; Janette Shelton
Subject: Edited letter and the data sheet the district gave us

Here is the edited letter and the data sheet the district provided to us a few weeks ago.

Phyllis is going to run it by Mike Grove and, unless the board disapproves, we can send to the UT and locals as an open letter on this subject.

Joanne

--

✓

From: Baril, Nicole
To: Eric Dill
Cc: Joanne Couvrette; Phyllis Quan; Dale Jaegers; sdafoundation Foundation
Subject: Fwd: teacher fundraising
Date: Tuesday, May 23, 2017 9:18:12 PM

Eric, Is the district approving crowd sourcing by teachers? I was really surprised to see the below.

Please advise.

----- Forwarded message -----

From: Doreen Hom <dhomkng@aol.com>
Date: Tue, May 23, 2017 at 7:29 PM
Subject: Fwd: teacher fundraising
To: Nicole Baril <nicole.baril@sduhsd.net>

Begin forwarded message:

From: Barbara Larson <barbunteer@gmail.com>
Date: May 19, 2017 at 10:34:54 PM PDT
To: Doreen <dhomkng@aol.com>, Holly Butte <hmsab@roadrunner.com>
Subject: teacher fundraising

Hi There,
Is SDUHSD encouraging teachers to fundraise?
I would think it would cause inequities between classes...
Not to mention a huge disconnect with what PTA's/Foundations try to do for schools.

B

From: "Yaeger, Julie" <julie.yaeger@sduhsd.net>
Subject: Fwd: Donation Solicitation Permission Form
Date: May 15, 2017 at 9:32:26 AM PDT
To: Parrayarshad@yahoo.com, Andy Jones <patty.jones@roadrunner.com>, band treasurer <dno.bnd.txr@gmail.com>, Colton Bishop <bishop20@me.com>, Daniel Ball <denise.ball001@gmail.com>, Michael Kenny <lizkenny@comcast.net>, Sydney Winn <jennbwinn@gmail.com>, Crystal Nowakowski <Crystal.Nowakowski@carefusion.com>, Lisa Pawlak <lisapawlak@hotmail.com>, Lynne Hostetler <lynnere.rene.karle@gmail.com>, Melody Padilla <melody.b.padilla@gmail.com>, Olivia Kleinrath <okleinrath@yahoo.com>, Sullivan Burke <lasato@gmail.com>, Samuel Farnsworth <roseybones@gmail.com>

Good Morning,

This is great news that the district is now open to using crowd-sourcing. I wanted to share this document with all of you as we begin planning for future fundraising efforts.

Thanks!

----- Forwarded message -----

From: Jeffrey Copeland (via Google Docs) <jeffrey.copeland@sduhsd.net>
Date: Sun, May 14, 2017 at 9:13 PM
Subject: Donation Solicitation Permission Form
To: dgallstaff@sduhsd.net

Jeffrey Copeland has shared a link to the following document:



Donation Solicitation Permission Form



Hi Everyone -

I am sharing the district's newly-created "Donation Solicitation Permission Form."
Please review when you can, particularly if you are ever interested in posting a
"Donors Choose" or other such donation solicitation. If you have any questions or
need any guidance, please let me know.

Thank you,

Jeff

[Open in Docs](#)

Google Docs: Create and edit documents online.

Google Inc. 1600 Amphitheatre Parkway, Mountain View, CA 94043, USA

You have received this email because someone shared a document with you from Google Docs.



--
Mrs. Julie Yaeger

Director of Bands,
Oak Crest Middle School
Diegueno Middle School
<http://yaegerband.weebly.com>

--
Nicole Baril
Executive Director

Torrey Pines High School Foundation
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(858) 755-0125 ext 2024
www.torreypinesfoundation.org

From: Dill, Eric
To: Joanne Couvrette; Phyllis Quan-Steinberg
Subject: Letter
Date: Tuesday, May 23, 2017 11:43:13 AM

Joanne & Phyllis--

I meant to speak with Joanne about the letter, but I'm out sick and lost my voice, so here are a few thoughts on the draft letter to Steve Breen and for other letters to the editor. I love the second paragraph--that's a great intro.

From my work on legislative committees and lobbying in Sacramento, you can't attack the local control funding formula and its redistribution of state education funding toward districts with more English learners and low income families. We attack overall inadequacy of education funding in California. The wealthiest state in the wealthiest country funds education far below the national average. The scandal is the state does not aspire to do any better, so in our area, our parents have provided what the state won't.

You won't win the argument that districts with more challenging students to educate don't deserve more, but you can make the point that all California students deserve more opportunities than our state provides no matter the formula. I wouldn't call the formula cynical--there's a reason behind it and it has nearly universal support. The intent was never to shift the burden to parents, it was to provide more resources to districts with historically lower achievement and fewer opportunities to bridge the achievement gap.

Just some technical points:

San Dieguito UHSD is the lowest-funded high school district in the state. Comparing to local districts and those with similar demographics, we fall short by hundreds to thousands of dollars per student. If we just rose to second-to-last and were funded the same as Acalanes UHSD, which looks a lot like SDUHSD, our district would have \$6 million more.

When citing how much less we receive than other districts, it is if we had the same revenue per student. The way it reads, it looks like comparing total dollars and not taking enrollment into consideration. Just a point.

In the last paragraph of page one, the LCFF does not disregard low income families--it overtly recognizes it in providing additional funding to the district for each low-income student. It's not a blended model that looks at the overall income of parents. Rather, we get a base amount for all students and additional funding for low income and English learners, so that is how districts with large proportions of low-income and EL kids have pulled so far ahead in funding per student. Our count of low-income and EL students is about 10% of enrollment--some districts are over 90%.

The property tax that district residents pay stays within our boundaries, so that portion is not redistributed to other districts. It is the income and sales tax that is spread throughout the state.

Again, the scandal is not the funding formula, it is the inadequacy of funding. Inequality is in the eye of the beholder. The state board of education and the governor would argue that the

formula is equitable because we all will receive the same base amount per student and we all have the ability to receive more according to the number of disadvantaged students we each have. I don't think that's an argument worth having because we don't start in the most sympathetic place. That's why we focus on raising the base to something at least average compared to other states when we fall far below other states' commitment to children.

There are a lot of great points in the letter, so don't get me wrong. If I could talk right now, I'd make these points in a softer manner than it might come off in an e-mail, so please don't think I'm being overly critical when I know the meaning of the letter is to support the great work of our foundations, parents, and volunteers who bridge the gap that the state won't. I just know from sitting in legislators' offices and working with state officials how they view the formula and the pressure they are under from organized groups throughout the state to tilt the scales even more toward districts that don't look like ours.

Sorry for the long e-mail--you all know I'm wordy whether talking or writing.

Regards,

Eric R. Dill
Superintendent
San Dieguito UHSD

Like us on Facebook! www.facebook.com/sduhsd

From: [Couvrette, Joanne](#)
To: [Dill, Eric](#)
Cc: [Phyllis Quan-Steinberg](#)
Subject: Re: Letter
Date: Tuesday, May 23, 2017 1:17:08 PM
Attachments: [Data Sheet for the 2016-17 Summer Letters.docx](#)

Eric,

Hope you are feeling better!

We should discuss, because we really come at this from different points of view ours being that we need to reinforce the foundation's fundraising case.

We are really in sales position, identifying and overcoming the objection to closing our sale i.e. getting the donation.

We have dramatically increased donations with this message....but typically we send it to just our parents. We do a version of the attached chart every year. We have a simple message that our parents can understand:

- 1) We are the lowest funded HS district in the County
- 2) We are the highest achieving public HS in the County

This argument prevails with our parents, which is our audience.

So...when you get your voice back, let's talk. Maybe we can assist in changing the narrative.

Joanne

On Tue, May 23, 2017 at 11:43 AM, Dill, Eric <eric.dill@sduhsd.net> wrote:

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~~Sorry for the long e-mail--you all know I'm wordy whether talking or writing.~~

Regards,

Eric R. Dill
Superintendent
San Dieguito UHSD

Like us on Facebook! www.facebook.com/sduhsd

From: Baril, Nicole
To: Kandice Kelleher; Holly Coughlin
Subject: Fwd: How about this?
Date: Wednesday, May 24, 2017 12:23:22 PM

Going out from the other three foundations this week

----- Forwarded message -----

From: Couvrette, Joanne <joanne.couvrette@sduhsd.net>
Date: Wed, May 24, 2017 at 12:01 PM
Subject: How about this?
To: Phyllis Quan <phyllisq@san.rr.com>, "Baril, Nicole" <nicole.baril@sduhsd.net>, LC Foundation <lcfoundation@sduhsd.net>, "Foundation, sdafoundation" <sdafoundation@sduhsd.net>

From all of us.

I wonder if this whole things isn't a great opportunity to get our fundraising case out there to our parents in a more public way?

J.

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

--

Nicole Baril
Executive Director

Torrey Pines High School Foundation
3710 Del Mar Heights Road
San Diego, CA 92130
(858) 755-0125 ext 2024
www.torreypinesfoundation.org

From: [Coughlin, Holly](#)
To: [Baril, Nicole](#)
Cc: [Kandice Kelleher](#)
Subject: Re: How about this?
Date: Wednesday, May 24, 2017 12:41:24 PM

Awesome. Can we send it out? Or put center stage on our website? It is very well written and I feel drives the point home.

I hope she sent it to the CV News. They print everything.

On Wed, May 24, 2017 at 12:23 PM, Baril, Nicole <nicole.baril@sduhsd.net> wrote:

Going out from the other three foundations this week

----- Forwarded message -----

From: **Couvrette, Joanne** <joanne.couvrette@sduhsd.net>

Date: Wed, May 24, 2017 at 12:01 PM

Subject: How about this?

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Canyon Crest Academy Foundation

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Nicole Baril
Executive Director

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3710 Del Mar Heights Road
San Diego, CA 92130
(858) 755-0125 ext 2024
www.torreypinesfoundation.org

--

Holly Coughlin
Donor and Communications Manager/Volunteer Coordinator
Torrey Pines High School Foundation
3710 Del Mar Heights Road

From: [Couvrette, Joanne](#)
To: [Eric Dill](#)
Cc: [Phyllis Quan](#)
Subject: With edits
Date: Wednesday, May 24, 2017 12:02:48 PM

Better?

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

From: [Kelleher, Kandice](#)
To: [Coughlin, Holly](#)
Cc: [Baril, Nicole](#)
Subject: Re: How about this?
Date: Wednesday, May 24, 2017 1:17:26 PM

i think it's great, very supportive and objective.

On Wed, May 24, 2017 at 12:41 PM, Coughlin, Holly <holly.coughlin@sduhsd.net> wrote:
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To: Phyllis Quan <phyllisq@san.rr.com>, "Baril, Nicole" <nicole.baril@sduhsd.net>, LC Foundation <lcfoundation@sduhsd.net>, "Foundation, sdafoundation" <sdafoundation@sduhsd.net>

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Executive Director
Canyon Crest Academy Foundation

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Nicole Baril
Executive Director

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--

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3710 Del Mar Heights Road
San Diego, CA 92130
(858) 755-0125 ext. 2029
torreypinesfoundation.org

Office hours are Monday- Thursday 8:30 a.m. to 3:30 p.m.

PLEASE LIKE US ON FACEBOOK & FOLLOW US ON TWITTER @TPHSFoundation

--

Kandice Kelleher
Torrey Pines High School Foundation
3710 Del Mar Heights Rd. San Diego, CA 92130

From: Phyllis Quan
To: "Dill, Eric"; "Couvrette, Joanne"
Subject: RE: With edits
Date: Wednesday, May 24, 2017 6:32:55 PM

Thanks, Eric!! Hope you are feeling better! Phyllis

From: Dill, Eric [mailto:eric.dill@sduhsd.net]
Sent: Wednesday, May 24, 2017 6:29 PM
To: Couvrette, Joanne
Cc: Phyllis Quan
Subject: Re: With edits

Wow. I really like this. It hits the points much better without casting blame on less affluent districts. This is a great letter.

I'll still say, however, that the paragraph that mentions the low-income families isn't technically correct--we do get additional LCFF funding for each and every low-income or English learner student above and beyond the base amount. The formula doesn't disregard those families--we just have a lot fewer than other districts.

But overall, I like this tone much better.

Regards,

Eric R. Dill
Superintendent
San Dieguito UHSD

Like us on Facebook! www.facebook.com/sduhsd

On Wed, May 24, 2017 at 12:02 PM, Couvrette, Joanne <joanne.couvrette@sduhsd.net> wrote:
Better?

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

From: Joanne Couvrette
To: Dill, Eric
Cc: Phyllis Quan
Subject: Re: With edits
Date: Wednesday, May 24, 2017 6:45:45 PM

I'll change that part. I want it to be accurate.

Sent from my iPhone
Please excuse typos
Joanne Couvrette

On May 24, 2017, at 6:28 PM, Dill, Eric <eric.dill@sduhsd.net> wrote:

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Like us on Facebook! www.facebook.com/sduhsd

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<joanne.couvrette@sduhsd.net> wrote:

Better?

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

From: [Dill, Eric](#)
To: [Couvrette, Joanne](#)
Cc: [Phyllis Quan](#)
Subject: Re: With edits
Date: Wednesday, May 24, 2017 6:28:54 PM

Wow. I really like this. It hits the points much better without casting blame on less affluent districts. This is a great letter.

I'll still say, however, that the paragraph that mentions the low-income families isn't technically correct--we do get additional LCFF funding for each and every low-income or English learner student above and beyond the base amount. The formula doesn't disregard those families--we just have a lot fewer than other districts.

But overall, I like this tone much better.

Regards,

Eric R. Dill
Superintendent
San Dieguito UHSD

Like us on Facebook! www.facebook.com/sduhsd

On Wed, May 24, 2017 at 12:02 PM, Couvrette, Joanne <joanne.couvrette@sduhsd.net> wrote:

Better?

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

From: Baril, Nicole
To: Holly Coughlin; Kandice Kelleher
Subject: Fwd: Final Press Release....I think
Date: Thursday, May 25, 2017 3:57:55 PM
Attachments: Letter of Support for TPHS 5-25-17 v 4.pdf

See below.

Thoughts on the eblast?

----- Forwarded message -----

From: Couvrette, Joanne <joanne.couvrette@sduhsd.net>
Date: Thu, May 25, 2017 at 3:46 PM
Subject: Final Press Release....I think
To: "Baril, Nicole" <nicole.baril@sduhsd.net>, LC Foundation <lcfoundation@sduhsd.net>, "Foundation, sdafoundation" <sdafoundation@sduhsd.net>
Cc: Phyllis Quan <phyllisq@san.rr.com>

Here you go.

Brett's idea on the chart worked really well. I corrected Eric's math and used 12,890 ADA and added a note that describes what that means.

How about:

- 1) I send to our locals
- 2) Leslie sends to her locals
- 3) Dale send to UT

Does that work?

I think we will do an eBlast of it out to our parents....maybe Nicole should do that too?

Joanne

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

--

Nicole Baril
Executive Director

Torrey Pines High School Foundation
3710 Del Mar Heights Road
San Diego, CA 92130
(858) 755-0125 ext 2024
www.torreypinesfoundation.org

From: [Couvrette, Joanne](#)
To: [Eric Dill](#)
Cc: [Phyllis Quan](#)
Subject: Final PR
Date: Thursday, May 25, 2017 4:19:14 PM
Attachments: [Letter of Support for TPHS 5-25-17 v 4.pdf](#)

Not sent out yet, but Brett has reviewed for me, and other ED's are running it by their Principal's and Board Presidents. My exec committee has been reviewing drafts, and has contributed edits.

And as is typical, my assistant extensively red-inked me on punctuation. *Strunk and White* was consulted....I was right as often as I was wrong, which I consider a win.

Brett suggested simplifying the chart but removing the elementary and unified districts, which made it more readable, and I re-worked the sentence you questioned after Brett explained more about how funding works.

Feel better.

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

From: Eric Dill
To: Couvrette, Joanne
Cc: Phyllis Quan
Subject: Re: Final PR
Date: Friday, May 26, 2017 7:47:18 AM

I read last week that Strunk & White didn't even follow Strunk & White in the The Elements of Style.

Thanks for listening on the edits. I think the only thing that is inconsistent now is where you say we rank 71st out of 77 then say we are the lowest. We are the lowest--dead last.

Otherwise, it's a fine message highlighting the gaps you fill.

On May 25, 2017, at 4:19 PM, Couvrette, Joanne <joanne.couvrette@sduhsd.net> wrote:

Not sent out yet, but Brett has reviewed for me, and other ED's are running it by their Principal's and Board Presidents. My exec committee has been reviewing drafts, and has contributed edits.

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Feel better.

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Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

<Letter of Support for TPHS 5-25-17 v 4.pdf>

From: Phyllis Quan
To: "Joanne Couvrette"
Cc: Dill, Eric
Subject: RE: Final PR
Date: Friday, May 26, 2017 9:10:44 AM

We are LAST?? That is pathetic.

From: Joanne Couvrette [mailto:joanne.couvrette@sduhsd.net]
Sent: Friday, May 26, 2017 8:03 AM
To: Eric Dill
Cc: Phyllis Quan
Subject: Re: Final PR

Are we dead last in districts of our size?

I have data for all hs districts and that had us 71st of 77.

Are we now dead last of all hs districts?

Do I have to say of our sized district?

Sent from my iPhone
Please excuse typos
Joanne Couvrette

On May 26, 2017, at 7:47 AM, Eric Dill <eric.dill@sduhsd.net> wrote:

I read last week that Strunk & White didn't even follow Strunk & White in the The Elements of Style.

Thanks for listening on the edits. I think the only thing that is inconsistent now is where you say we rank 71st out of 77 then say we are the lowest. We are the lowest--dead last.

Otherwise, it's a fine message highlighting the gaps you fill.

On May 25, 2017, at 4:19 PM, Couvrette, Joanne <joanne.couvrette@sduhsd.net> wrote:

Not sent out yet, but Brett has reviewed for me, and other ED's are running it by their Principal's and Board Presidents. My exec committee has been reviewing drafts, and has contributed edits.

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funding works.

Feel better.

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

<Letter of Support for TPHS 5-25-17 v 4.pdf>

From: [Couvrette, Joanne](#)
To: [Eric Dill](#)
Cc: [Phyllis Quan](#)
Subject: Re: Final PR
Date: Friday, May 26, 2017 10:09:56 AM

I edited the 71 out of 77 out and just put the last in the state.

On Fri, May 26, 2017 at 10:05 AM, Eric Dill <eric.dill@sduhsd.net> wrote:
Dead last in the state. I ran the numbers last week, but can't access the file from home because it's in my desktop. I think I have a PDF in email I might be able to find to show you.

On May 26, 2017, at 8:02 AM, Joanne Couvrette <joanne.couvrette@sduhsd.net> wrote:

Are we dead last in districts of our size?

I have data for all hs districts and that had us 71st of 77.

Are we now dead last of all hs districts?

Do I have to say of our sized district?

Sent from my iPhone
Please excuse typos
Joanne Couvrette

On May 26, 2017, at 7:47 AM, Eric Dill <eric.dill@sduhsd.net> wrote:

I read last week that Strunk & White didn't even follow Strunk & White in the The Elements of Style.

Thanks for listening on the edits. I think the only thing that is inconsistent now is where you say we rank 71st out of 77 then say we are the lowest. We are the lowest--dead last.

Otherwise, it's a fine message highlighting the gaps you fill.

On May 25, 2017, at 4:19 PM, Couvrette, Joanne
<joanne.couvrette@sduhsd.net> wrote:

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Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

<Letter of Support for TPHS 5-25-17 v 4.pdf>

--

Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

From: [Eric Dill](#)
To: [Joanne Couvrette](#); [Phyllis Quan-Steinberg](#)
Subject: Ranking of all HS districts
Date: Friday, May 26, 2017 10:11:35 AM
Attachments: [District LCFF Comparison.pdf](#)
[Untitled attachment 00934.txt](#)

I ran this last week to compare all HS districts LCFF per ADA. this includes basic aid districts property tax per student. The chart I shared at the last parent Rep meeting did not include small districts or basic aid. Either way you slice it, we are last.

From: [Phyllis Quan](#)
To: [Dill, Eric](#)
Subject: FW: follow up to Foundation ED meeting on 3/21
Date: Friday, May 26, 2017 12:23:12 PM

Eric, are we going to do tasks in paragraph #1? Phyllis

From: Phyllis Quan [mailto:phyllisq@san.rr.com]
Sent: Thursday, March 30, 2017 11:27 AM
To: Dill, Eric (eric.dill@sduhsd.net)
Subject: follow up to Foundation ED meeting on 3/21

Eric, as a follow-up to our meeting on 3/21 (Sorry, I am late but have been in Phoenix for a week dealing with dad's house and estate and with siblings), you are going to draft an agreement between each of the foundations and the District to minimize the foundations' liabilities in their outside rentals, correct? And also an agreement of \$1 a year to rent out office space and use of District furniture/equipment? Do you want each of the foundations to put together a list of District owned furniture and equipment that they are using? Anything else?

I suggested that Nicole draft some bullets of points she/TPHS foundation president want to communicate to Wendy Gumb that I will look at. And for her to set up meeting with her including Rob, foundation president and herself.

Phyllis

From: [Kelleher, Kandice](#)
To: [Baril, Nicole](#)
Subject: Re: Final Press Release....I think
Date: Friday, May 26, 2017 1:20:06 PM

yes

On Thu, May 25, 2017 at 3:57 PM, Baril, Nicole <nicole.baril@sduhsd.net> wrote:
See below.

Thoughts on the eblast?

----- Forwarded message -----

From: **Couvrette, Joanne** <joanne.couvrette@sduhsd.net>
Date: Thu, May 25, 2017 at 3:46 PM
Subject: Final Press Release....I think
To: "Baril, Nicole" <nicole.baril@sduhsd.net>, LC Foundation <lcfoundation@sduhsd.net>, "Foundation, sdafoundation" <sdafoundation@sduhsd.net>
Cc: Phyllis Quan <phyllisq@san.rr.com>

Here you go.

Brett's idea on the chart worked really well. I corrected Eric's math and used 12,890 ADA and added a note that describes what that means.

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Joanne Couvrette
Executive Director
Canyon Crest Academy Foundation

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Nicole Baril
Executive Director

*Torrey Pines High School Foundation
3710 Del Mar Heights Road*

*San Diego, CA 92130
(858) 755-0125 ext 2024
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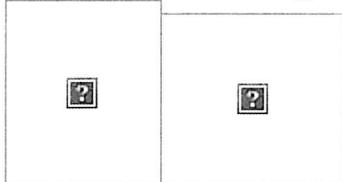
*Kandice Kelleher
Torrey Pines High School Foundation
3710 Del Mar Heights Rd. San Diego, CA 92130*

From: LCC Foundation
To: Phyllis Quan; Dill, Eric; Michael Grove
Subject: CHart
Date: Tuesday, June 06, 2017 11:09:24 AM

Do any of you have the digital chart you handed out yesterday detailing the district funding?
Would greatly appreciate a digital copy.

Best Wishes,
Dale

Dale Jagers, Executive Director
LCC Foundation
(760)436-6136 x6021
www.lcchsfoundation.org



From: [Dill, Eric](#)
To: [LCC Foundation](#)
Cc: [Phyllis Quan](#); [Michael Grove](#)
Subject: Re: CHart
Date: Tuesday, June 06, 2017 12:37:18 PM
Attachments: [lcffsnapshot16p1.pdf](#)

Hi Dale--

Here you go. I've attached both what I handed out yesterday and the run-down of all high school districts in the state. We always have a lot more data than we share, so if you're ever looking for support for a talking point, let us know and we can probably help you out.

This is based on the reported Local Control Funding Formula revenue as of this last fall and includes both basic aid districts and those who are funded with a blend of property tax and state aid.

Regards,

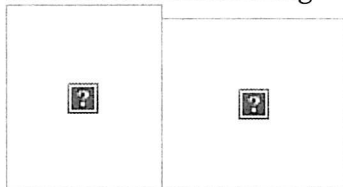
Eric R. Dill
Superintendent
San Dieguito UHSD

Like us on Facebook! www.facebook.com/sduhsd

On Tue, Jun 6, 2017 at 11:09 AM, LCC Foundation <lcfoundation@sduhsd.net> wrote:
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Dale Jagers, Executive Director
LCC Foundation
(760)436-6136 x6021
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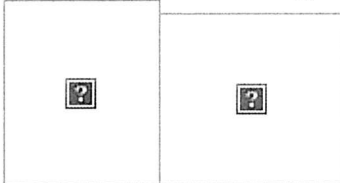


From: [LCC Foundation](#)
To: [Dill, Eric](#)
Cc: [Phyllis Quan](#); [Michael Grove](#)
Subject: Re: CHart
Date: Tuesday, June 06, 2017 12:40:14 PM

Thank you so much!

Best Wishes,
Dale

Dale Jagers, Executive Director
LCC Foundation
(760)436-6136 x6021
www.lcchsfoundation.org



On Tue, Jun 6, 2017 at 12:37 PM, Dill, Eric <eric.dill@sduhsd.net> wrote:

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Here you go. I've attached both what I handed out yesterday and the run-down of all high school districts in the state. We always have a lot more data than we share, so if you're ever looking for support for a talking point, let us know and we can probably help you out.

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Regards,

Eric R. Dill
Superintendent
San Dieguito UHSD

Like us on Facebook! www.facebook.com/sduhsd

On Tue, Jun 6, 2017 at 11:09 AM, LCC Foundation <lcfoundation@sduhsd.net> wrote:

Do any of you have the digital chart you handed out yesterday detailing the district funding?

Would greatly appreciate a digital copy.

Best Wishes,
Dale

Dale Jagers, Executive Director

From: Wendy Gumb
To: Eric Dill
Cc: Amy Herman; Joyce.Dalessandro@sduhsd.net; Beth Hergesheimer; Maureen Muir; John Salazar
Subject: Public Records Request
Date: Monday, June 12, 2017 9:32:40 PM

Per our rights under CPRA, we would like to request the following information to be received in electronic form:

1. Copies of contracts by SDUHSD with Phyllis Quan, dba Quan Consulting between the periods of June 1, 2011 through June 12, 2017. See examples from board meetings:

Agenda 7-16-15 —

13. EDUCATIONAL SERVICES A. APPROVAL/RATIFICATION OF AGREEMENTS Approve/ratify entering into the following agreements and authorize Christina M. Bennett or Eric R. Dill to execute the agreements: *Item #13A1 was pulled from the Consent Agenda and voted on separately, as shown above. 1. Phyllis Quan, dba Quan Consulting, to provide advice and counsel in fundraising for high school sports and other academic and extracurricular activities, during the period July 1, 2015 through June 30, 2016, at the hourly rate of \$130.00 for an estimated amount not to exceed \$5,400.00, to be expended from the General Fund/Unrestricted 01-0007/01/16 – 06/30/17

6-16-16

Phyllis Quan, dba Quan Consulting Provide advice and counsel in fundraising for high school sports and other academic and extracurricular activities General Fund /Unrestricted 01-00 \$5,400.00

July 1, 2014 - June 30, 2015

13. EDUCATIONAL SERVICES A. APPROVAL/RATIFICATION OF AGREEMENTS Approve/ratify entering into the following agreement and authorize Christina M. Bennett or Eric R. Dill to execute the agreement: 1. Phyllis Quan dba Quan Consulting, to provide advice and counsel in fundraising for high school sports and other academic and extracurricular activities, during the period July 1, Minutes, Regular Board Meeting, 07-17-14 Page 3 of 9 2014 through June 30, 2015, at the hourly rate of \$130.00 for an estimated amount not to exceed \$5,400.00, to be expended from the General Fund 03-00.

2. All Invoices received from the Item 1 referenced contract and payments made in relation to the Item 1 referenced contract for the period beginning June 1, 2011 through June 12, 2017. See example from board meeting agenda:

14113858 5/6/2016 PHYLLIS QUAN/QUAN CONSULTING 0100
Professional/Consult Svcs \$ 1,430.00

3. Copy of e-mail and/or written correspondence for the periods June 1, 2011 through June 12, 2017 for the following parties:

1. Eric Dill eric.dill@sduhsd.net and/or Joann Schultz joann.schultz@sduhsd.net and/or Rick

Schmitt rick.schmitt@sduhsd.net with Phyllis Quan, dba Quan Consulting phyllisq@san.rr.com and/or other e-mail and writings.

2. Kandice Kelleher kandice.kelleher@sduhsd.net and/or Nicole Baril nicole.baril@sduhsd.net and/or Bobbi Karlson bobbi.karlson@sduhsd.net with Phyllis Quan, dba Quan Consulting phyllisq@san.rr.com and/or other e-mail and writings.

3. Joanne Couvrette joanne.couvrette@sduhsd.net and/or Gina Mahmood gina.mahmood@sduhsd.net with Phyllis Quan, dba Quan Consulting phyllisq@san.rr.com and/or other e-mail and writings.

4. Please copy items 1-3 with respect to the organization known as the Nonprofit Management Solutions - http://www.npsolutions.org/onsite_management/affiliatedconsultants.asp

Regards,

Wendy Gumb
Concerned Citizen